

Justin Weiss

VICE PRESIDENT
KENNEDY WILSON BROKERAGE



PROFILE

Justin is a Downtown Los Angeles (DTLA) market expert, with 11 years of experience in commercial real estate leasing and sales. As former Associate Director of Economic Development for the Downtown Center Business Improvement District and Central City Association and currently as Vice President of brokerage at Kennedy Wilson, Justin's passion for a better DTLA is exemplified in his deep knowledge of the area's history, strong relationships with local stakeholders, and track record of transactional success.

CAREER HISTORY

During his five-year tenure at the DCBID, Justin successfully recruited hundreds of retailers, developers, hotels, office tenants and residents to DTLA, while playing an active role in laying the political groundwork for DTLA's renaissance. Notable recruits whose presence led to the explosion of growth seen in DTLA today include: City Target, Bottega Louie, Urth Caffé, and The Ace Hotel.

Justin joined Kennedy Wilson in 2014 to spearhead its commercial brokerage platform in Downtown Los Angeles and is currently recognized as one of the area's leading brokers. In that time, he and his partner, Lee Shapiro, have successfully completed over 590,000 square feet of retail, mixed-use, adaptive reuse, and creative office space transactions in DTLA. Given his boots-on-the-ground market expertise, Justin has also been engaged to represent numerous notable office tenants.

In 2019 and 2020, the Los Angeles Business Journal named Justin one of L.A.'s 500 Most Influential People.

SELECT CLIENTS

Atlas Capital	ICO Development	Tarina Tarantino Mgmt.
Berkshire Group	Lennar	Spaceland Presents
Bolour Associates	Neighborhood Effort	The Carlyle Group
Broadway Investment Gp.	Oakwood	The Wolff Company
CIM Group	Oceanwide Holdings	Wood Partners
Essex Property Trust	OUE	U.S. Bank
Force-Aryeh, LLC	Rising Realty Partners	UDR
GID	Shomof Group	Windsor
Gilmore Associates	Skid Row Housing Trust	

CONTACT

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QUALIFICATIONS

Bachelor of Political Science, UCLA

CalDRE #01920886

AFFILIATIONS

Bringing Back Broadway (Planning and Marketing & Economic Development Committees)

Chrysalis (Volunteer)

International Council of Shopping Centers

Jewish Federation Real Estate & Construction Division (Cabinet Member)

LaunchDTLA (Founder)

Pershing Square Advisory Board

Real Estate Networking Event (Partner)

Urban Land Institute (Young Leader)

Weingart Center (Young Partner)

Weingart Center Corporation (Board Member)

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