

KENNEDY WILSON

BROKERAGE

# Jaysen Chiaramonte

SENIOR ASSOCIATE

## PROFILE

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Jaysen Chiaramonte is a licensed sales agent with Kennedy Wilson Brokerage, specializing in retail leasing and investment sales in the greater Los Angeles area. He currently represents over 235,000 square feet of commercial space across greater Los Angeles.

## CAREER HISTORY

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Prior to joining Kennedy Wilson Brokerage, Jaysen served as Director of Revenue Operations for Signpost, a customer communications software company. In his role there, he oversaw the revenue operations team and was responsible for sales analysis, attainment reporting, compensation reporting, optimization of all selling tools, and lead generation. Over nearly 7 years there, Jaysen guided business strategy through his valuable insights into the inner workings of the sales engine, highlighting leading and lagging indicators. A perpetual innovator by nature, he pitched, developed, and successfully rolled out an internal pipeline management tool designed to encourage reps to follow best pipeline practices. For his impact at the company, Jaysen received the Signpost Award (2017) and Presidents Club Award (2018).

## SELECT CLIENTS

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BetaWest  
The Dinerstein Companies  
DLJ Real Estate Capital Partners  
Essex Property Trust  
Host Hotels & Resorts  
LaTerra Development  
Ledcor  
Ocean West Capital Partners  
Wiseman Development  
WS Communities



## CONTACT

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## QUALIFICATIONS

B.A., Political Science  
B.A., Communication Rhetoric  
University of Wisconsin - Madison

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## AFFILIATIONS

International Council of Shopping  
Centers