

Elliot Schwartz

ASSOCIATE VICE PRESIDENT



PROFILE

When it comes to Westside specialization in retail and office properties, Elliot Schwartz is a proven professional with extensive knowledge of the unique marketplace. Elliot was born and raised on the west side of Los Angeles and has seen the incredible change of the real estate market over the last three decades. Elliot focuses on retail, office, and land in Santa Monica, Venice, Playa Vista, Playa Del Rey, Mar Vista, Culver City, and West Los Angeles. He also has had his hand in many multi-family deals. His marketing capability and communication skills allow him to connect to clients and investors, bridging relationships and developing opportunities. Elliot spurred into management at a young age, holding a managerial role with a prominent luxury parking concierge service at a 5-star resort, while studying communications and marketing at Antioch University in Santa Barbara. Through this experience, he honed his ability to manage staff while also exceeding the 5-star expectations of the clients they engaged with daily. Working with a known FM broadcast radio program, Elliot participated in creating a weekly segment focused on the sounds and conditions of local communities, where he got his first real exposure to market specialization and what it means to really know what's happening in the neighborhood surrounding him.

CAREER HISTORY

Schwartz debuted at Marcus & Millichap, back in 2016, routinely showing clients his commitment to being the best source of information in his unique marketplace. He achieved the distinguished Pacesetter Award which is given to outstanding new agents that meet a certain threshold. He was the only Associate of his graduating class in the West LA office to have earned this prestigious award. Elliot closed four deals in his first seven months as an agent as well as assisting in closing two deals for a high-volume agent. In 2019 he achieved a Sales Recognition award after closing nearly \$17 million in commercial real estate transactions.

Elliot now has taken his investment sales background to Kennedy-Wilson Properties, Ltd., where he is a full-service agent, providing clients with assistance in leasing or sales.

RECENT TRANSACTIONS

11700 W. Santa Monica Blvd, Los Angeles | Land Sale | \$7,500,000
1503-1507 S. Barrington Ave, Los Angeles | Land Sale | \$4,950,000
11189 W. Olympic Blvd, Los Angeles | 5 Year Lease | \$780,000
12421 Venice Blvd, Los Angeles | Office Sale | \$2,550,000
12328 Venice Blvd, Los Angeles | Retail Sale | \$1,407,500
12310 Venice Blvd, Los Angeles | Retail Sale | \$1,450,000
3993-3995 Inglewood Blvd, Los Angeles | Mixed-use Sale | \$2,725,000
5716 W. Manchester Ave, Los Angeles | Land Sale | \$1,600,000

CONTACT

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QUALIFICATIONS

B.A., Communications & Marketing
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DRE #02020686